



**INVITATION TO APPLY FOR INCLUSION IN A POOL OF
ENGINEERING RISK MANAGEMENT CONSULTANTS**

1. Introduction

- 1.1. The Dead Sea Preservation Government Company Ltd (hereinafter: "**the company**") hereby invites suitable candidates to submit applications to be included in the company's pool of engineering risk management consultants (hereinafter: "**the pool**").
- 1.2. Inclusion in the pool and the use thereof shall be in accordance with the Law and the Regulations, as defined below, on the terms stated in this document.
- 1.3. Anything in the tender documents stated in the masculine gender shall also include the feminine gender, and vice versa.

2. About the company

The Dead Sea Preservation Government Company Ltd is a company wholly owned by the State of Israel. The company commenced operating in the second half of 2008. Among its other activities the company initiates, plans, manages, executes, operates and maintains a series of engineering projects, mainly for the preservation, rehabilitation and development of infrastructures, beaches and facilities in the Dead Sea area, mainly as part of a preservation project intended to provide a solution to the risks arising from the rise in the water level on the western shore of the evaporation pool in the southern basin of the Dead Sea, known by the name Pan Number 5, which is operated by the Dead Sea Works (hereinafter: "**the preservation project**").

Further information about the company's activities and about the projects, which it manages, can be found on the company's website: www.haganot.co.il.

3. Definitions

- "**the Regulations**" - Mandatory Tenders Regulations, 5753-1993
"**the Law**" - Mandatory Tenders Law, 5752-1992

4. Threshold requirements

Consultants with expertise and experience in engineering risk management (hereinafter: "**the applicant**") who meet the following cumulative requirements may apply to be included in the pool:

- 4.1. The applicant has at least 10 years' proven experience in performance of risk management work for engineering projects, including quantitative risk management.
- 4.2. The applicant has provided risk management services for at least 3 engineering projects (other than as part of project management or project planning) which were each of a value of not less than 10 million NIS plus VAT, the execution of which commenced after 1.1.2005. In this regard the applicant may refer to projects for which he provided services himself and/or by means of a subcontractor on his behalf.

*For proof of experience in section 4.1 and 4.2 the applicant can rely on the experience of a shareholder or partner of the bidder, provided that is holding at least



25% of shares / rights partnership bidder, as well as working bidder CEO or VP level or another degree corresponding to it.

*The applicant may refer to projects, which were not executed in Israel.

- 4.3. It is hereby clarified that, possibly and if necessary, as part of the services to be provided to the company the consultants who are included in the pool may be required to be able to provide, in addition to experts in the field of risk management, also experts on engineering matters, including in the following fields (in accordance with the company's individual requirements): civil engineering, drainage engineering, geotechnical engineering, construction engineering, hydrology and geology. The experience required, if required, from each of the experts shall be active work for at least 10 years in their field of expertise.

5. Manner of submitting the application and documents to be submitted

- 5.1. Applicants who wish to be included in the pool and who meet the above Threshold requirements shall attach all the following documents to their application:
- 5.1.1. Application to be included in the pool and the applicant's details, including his experience, in the form of **Appendix A** to this invitation
 - 5.1.2. The applicant's profile, experience and details of the head thereof (including curriculum vitae, certificates and education).
 - 5.1.3. All the authorizations required under the Transactions of Public Bodies (Enforcement of Bookkeeping and Payment of Tax Debts) Law, 5736-1976. Foreign parties shall be exempt from this requirement, but they shall be required to exhibit a certificate of registration in accordance with the law of their country of domicile.
 - 5.1.4. Details of projects for which engineering risk management services were provided, to prove the experience as stated in paragraph 4.2 above, including contact person's details.
 - 5.1.5. In addition to the previously mentioned, the applicant may attach any other document, which can shed light on his professionalism and the services provided by him.
- 5.2. If the applicant does not attach any of the above mentioned documents to his application to be included in the pool, the company shall be entitled, for this reason alone and in its sole and absolute discretion, not to include the applicant in the pool or alternatively to request him to add and/or supplement and/or amend and/or clarify any of the documents in his application and/or the data set out therein and the company may ignore defects which are not material, in its sole discretion.
- 5.3. Detailed applications to be included in the pool as stated above shall be submitted by e-mail to the address: inbals@haganot.co.il.

6. Choice of consultants for the pool

- 6.1. Applications, which meet the Threshold requirements for entry into the pool shall be brought for discussion by the tenders committee of the company.
- 6.2. Approval of the entry of an engineering risk management consultant into the pool, shall be given by the tenders committee of the company.



7. Updating the pool

The pool shall be updated continuously, in response to applicants' applications to enter the pool. As part of the updating process the tenders committee may approve the entry of additional parties into the pool and may remove existing parties from the pool, in its sole discretion and subject to the provisions of the Regulations.

8. Contract for performance of work and principles of use of the pool

8.1. The company's contracts with applicants who are approved for inclusion in the pool, shall be made in accordance with the provisions of the law and in the company's sole discretion.

8.2. Engineering risk management consultants who are included in the pool and from whom the company wishes to receive actual services shall be requested to sign an agreement, which shall be prepared by the company.

8.3. Before entering into a contract, the company reserves the right to request the furnishing of any additional document which is required, such as details of the experts who will work for the applicant and their experience, in its sole discretion.

9. General

9.1. It is clarified, that the above provisions of this document and/or the maintenance of the pool by the company shall not oblige the company to contract with any of the engineering risk management consultants who are included in the pool and/or to order work of any scope and/or impose any other obligation concerning the pool and/or the consultants who are included in the pool.

9.2. Written queries relating to the maintenance of the pool may be addressed to the secretary of the tenders committee of the company at e-mail: sarahm@haganot.co.il.

Yours faithfully

Sarah Morali, Adv.

Secretary of the Tenders Committee



Appendix A

I, the undersigned, _____ I.D. _____, being authorized to declare and sign on behalf of the company/office/partnership _____ Private Company /Identification No. _____, apply on behalf of _____ to be included in the pool of engineering risk management consultants of the Dead Sea Preservation Government Company Ltd (hereinafter: "**the company**"), on the basis of the details set out below:

1. Applicant's details

1.1. Applicant's name: _____

1.2. Identification No: _____

1.3. Address: _____

1.4. Name of contact person: _____

1.5. Contact telephone number: _____

1.6. Contact mobile number: _____

1.7. E-mail: _____

1.8. If the applicant wishes to rely on the experience of the partners / shareholders of the bidder / CEO / VP or another employee with a degree corresponding to this, please fill in the following information:

The partner / shareholder name: _____

extent of his holdings bidder: _____

or:

The senior employee name: _____

role: _____

2. Applicant's experience

The applicant is required to specify the engineering projects for which the services were provided and the nature of the specific services provided for that project, names of references, dates of execution and scope. The applicant can rely on the experience of a shareholder or partner of the bidder, provided that is holding at least 25% of shares /



rights partnership bidder, as well as working bidder CEO or VP level or another degree corresponding to it.

a. Name of project _____

Client _____ Telephone _____

Place of execution: _____

Financial scope (excluding VAT): _____

Date of execution Commencement: _____

Completion: _____

Client's contact person: _____ Tel: _____

Description of project (details)

b. Name of project _____

Client _____ Telephone _____

Place of execution: _____

Financial scope: _____

Date of execution Commencement: _____

Completion: _____

Client's contact person: _____ Tel: _____

Description of project (details)



c. Name of project _____

Client _____ Telephone _____

Place of execution: _____

Financial scope: _____

Date of execution Commencement: _____

Completion: _____

Client's contact person: _____ Tel: _____

Description of project (details):

d. Name of project _____

Client _____ Telephone _____

Place of execution: _____

Financial scope: _____



Date of execution Commencement: _____
Completion: _____

Client's contact person: _____ Tel: _____

Description of project (details):

Notes:

1. Additional notes and explanations may be attached separately.
2. Details of additional projects may be given in the abovementioned manner on additional pages.

(Signature)